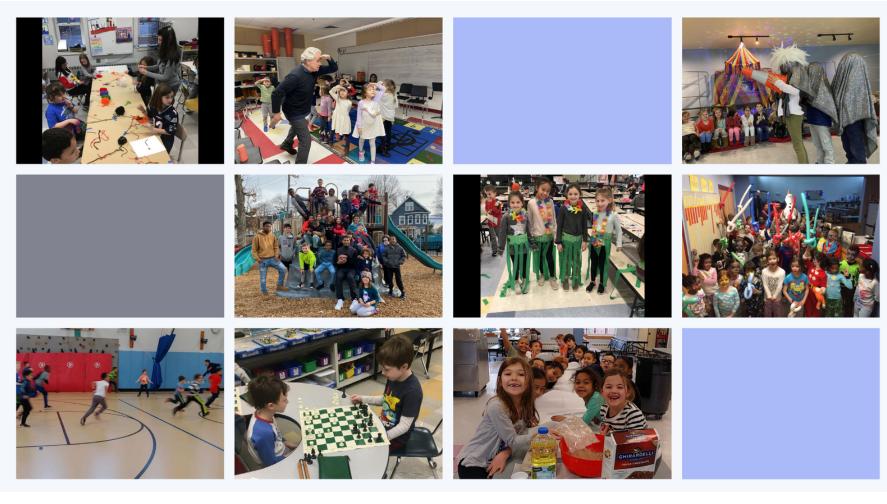


2021-2022 Tuition Rates Proposal



MGS TIMELINE 2020-2021



MCS stopped offering inperson programming and laid off 114 staff members. No Camp Cunningham.
Offered Virtual
Enrichment Courses with
MPS instructors.

No In-Person Programming due to pandemic challenges. Offered virtual enrichment with MCS instructors



Virtual Enrichment continues. In-person February vacation camp half-day limited capacity In-person April vacation camp full-day limited capacity. ASE reopens on April 26 -limited capacity

Camp Cunningham returns at 70% capacity

After School Enrichment (ASE)

HOURS: Open 180 days of school. ASE closes 6 pm except on early release days: 5:30 pm

CAPACITY: CO, CU and GL: 115 students TU: 95 students. Total of 440 students

STAFF/PARTICIPANTS RATIO: 1:13

STAFF-

- Site Supervisor
- Group Leaders
- Specialists
- Support Staff
- MHS Counselors in Training
- Nurse

Logo designed by Ella Turner Collicot Student

Early School Arrival Program (ESAP)

HOURS: Open 180 days of school. ESAP starts at 7 am

CAPACITY: CO/CU: 50/50 GL: 90 TU: 70 Total of 260 students

STAFF/PARTICIPANTS RATIO: 1:13

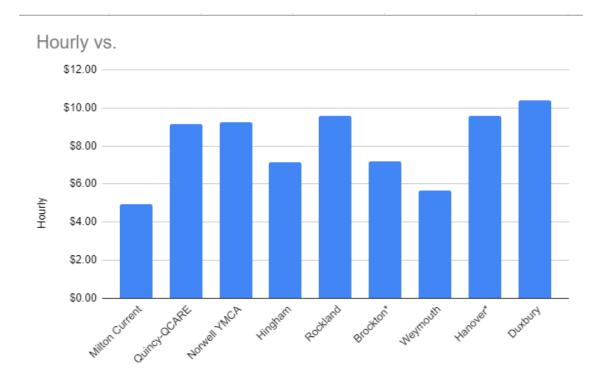
STAFF-

- Site Supervisor (same person as ASE)
- Group Leaders
- Support Staff
- MHS Counselors in Training
- Nurse*

After School Tuition Rates Comparison

ASE TUITION COMPARISON

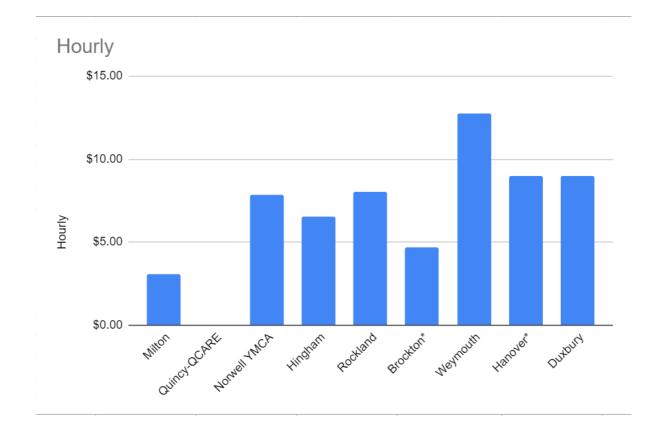
| | Milton Current | Quincy-QCARE | Norwell YMCA | Hingham | Rockland | Brockton* | Weymouth | Hanover* | Duxbury |
|----------|----------------|--------------|--------------|------------|------------|------------|------------|------------|------------|
| Hourly | \$4.92 | \$9.13 | \$9.24 | \$7.14 | \$9.60 | \$7.17 | \$5.65 | \$9.60 | \$10.38 |
| Daily | \$16.00 | \$27.40 | \$25.40 | \$25.00 | \$24.00 | \$19.72 | \$19.78 | \$24.00 | \$25.94 |
| Monthly | \$288.00 | \$493.20 | \$457.20 | \$450.00 | \$432.00 | \$355.00 | \$356.00 | \$432.00 | \$467.00 |
| Annually | \$2,880.00 | \$4,932.00 | \$4,572.00 | \$4,500.00 | \$4,320.00 | \$3,550.00 | \$3,560.00 | \$4,320.00 | \$4,670.00 |



Before School Tuition Rates Comparison

ESAP TUITION COMPARISON

| | Milton | Quincy-QCARE | Norwell YMCA | Hingham | Rockland | Brockton* | Weymouth | Hanover* | Duxbury |
|----------|----------|--------------|--------------|------------|------------|------------|------------|------------|------------|
| Hourly | \$3.05 | N/A | \$7.88 | \$6.51 | \$8.00 | \$4.69 | \$12.78 | \$9.00 | \$9.00 |
| Daily | \$5.33 | N/A | \$15.75 | \$11.39 | \$14.00 | \$9.39 | \$12.78 | \$11.25 | \$18.00 |
| Monthly | \$96.00 | N/A | \$283.50 | \$205.00 | \$252.00 | \$169.00 | \$230.00 | \$202.50 | \$324.00 |
| Annually | \$960.00 | N/A | \$2,835.00 | \$2,050.00 | \$2,520.00 | \$1,690.00 | \$2,300.00 | \$2,025.00 | \$3,240.00 |



Current and Proposed Tuition Rates

| AAP | | | | | |
|-----------|--------------|----------|------------|------------|------------|
| ASE | | 1 child | 2 children | 3 children | 4 children |
| 2019-2020 | monthly rate | \$288.00 | \$490.00 | \$692.00 | \$893.00 |
| | hourly rate | \$4.92 | \$4.19 | \$3.94 | \$3.81 |
| | | | | | |
| Proposed | monthly rate | \$325.00 | \$552.00 | \$780.00 | \$1,008.00 |
| 2021-2022 | hourly rate | \$5.56 | \$4.72 | \$4.44 | \$4.30 |

| ASE | FAMILIES | ESAP |
|-----|------------|------|
| 48% | l (HILD | 47% |
| 47% | 2 CHILDREN | 48% |
| 4% | 3 CHILDREN | 5% |
| 1% | 4 CHILDREN | 0% |

MCS will continue to offer 30% sibling discount to assist families with 2 or more children

| | | 1 child | 2 children | 3 children | 4 children |
|-----------|--------------|----------|------------|------------|------------|
| 2019-2020 | monthly rate | \$96.00 | \$150.00 | \$150.00 | \$150.00 |
| | hourly rate | \$3.05 | \$2.38 | \$1.58 | \$1.19 |
| | | | | | |
| | | | | | |
| Proposed | monthly rate | \$110.00 | \$187.00 | \$264.00 | \$341.00 |
| 2021-2022 | hourly rate | \$3.49 | \$2.97 | \$2.79 | \$2.70 |

\$25,000/year is available for families who require financial assistance and/or are under specific circumstances. MCS will continue to work with the family liasion, principals and Superintendent's office to identify and reach out to such families.

Scenarios

| | ASE | ESAP | TOTAL | | |
|-----------------|------------------------------|--------------------------|----------------|-------------------|-----------------------|
| REVENUE | \$1,077,120.00 | \$212,160.00 | \$1,289,280.00 | | |
| EXPENSES | \$1,209,170.00 | \$242,200.00 | \$1,451,370.00 | \longrightarrow | No Increase |
| PROFIT/LOSS | -\$132,050.00 | -\$30,040.00 | -\$162,090.00 | | |
| | ASE | ESAP | TOTAL | | |
| REVENUE | \$1,122,000.00 | \$221,000.00 | \$1,343,000.00 | | 4% Increase |
| EXPENSES | \$1,209,170.00 | \$242,200.00 | \$1,451,370.00 | \longrightarrow | 4% IIICICASC |
| PROFIT/LOSS | -\$87,170.00 | -\$21,200.00 | -\$108,370.00 | | |
| | ASE | ESAP | TOTAL | | |
| REVENUE | \$1,181,840.00 | \$234,260.00 | \$1,416,100.00 | | 10% Increase |
| EXPENSES | \$1,209,170.00 | \$242,200.00 | \$1,451,370.00 | | 10% increase |
| PROFIT/LOSS | -\$27,330.00 | -\$7,940.00 | -\$35,270.00 | | |
| | ASE | ESAP | TOTAL | t | |
| REVENUE | \$1,201,200.00 | \$240,240.00 | \$1,441,440.00 | | Proposed 12% |
| EXPENSES | \$1,209,170.00 | \$242,200.00 | \$1,451,370.00 | + | Proposed 13% Increase |
| PROFIT/LOSS | -\$7,970.00 | -\$1,960.00 | -\$9,930.00 | [| IIICIEase |
| | ACE I | ECAD | TOTAL | - | |
| REVENUE | ASE \$1,238,160.00 | ESAP \$251,160.00 | \$1,489,320.00 | | |
| EXPENSES | \$1,233,353.40 | \$247,044.00 | \$1,480,397.40 | \longrightarrow | 16% Increase |
| PROFIT/LOSS | \$4,806.60 | \$4,116.00 | \$8,922.60 | | for 2022-2023 |

Comparison Tuition Rates with proposed rates

| | ASE TUITION COMPARISON | | | | | | | | | | |
|----------|------------------------|------------------|-----------------|------------|------------|------------|------------|------------|------------|-----------------------------|--------------------------|
| | Milton Current | Quincy- QCARE | Norwell YMCA | Hingham | Rockland | Brockton* | Weymouth | Hanover* | Duxbury | Milton Proposal 21-22 | Milton Proposal 22-23 |
| Hourly | \$4.92 | \$9.13 | \$9.24 | \$7.14 | \$9.60 | \$7.17 | \$5.65 | \$9.60 | \$10.38 | \$5.56 | \$5.73 |
| Daily | \$16.00 | \$27.40 | \$25.40 | \$25.00 | \$24.00 | \$19.72 | \$19.78 | \$24.00 | \$25.94 | \$18.06 | \$18.61 |
| Monthly | \$288.00 | \$493.20 | \$457.20 | \$450.00 | \$432.00 | \$355.00 | \$356.00 | \$432.00 | \$467.00 | \$325.00 | \$335.00 |
| Annually | \$2,880.00 | \$4,932.00 | \$4,572.00 | \$4,500.00 | \$4,320.00 | \$3,550.00 | \$3,560.00 | \$4,320.00 | \$4,670.00 | \$3,250.00 | \$3,350.00 |

Even with proposed increases for 21-22 and 22-23, Milton is still lower compared to other South Shore districts.

ESAP TUITION COMPARISON

| | Milton | Quincy-QCA RE | Norwell YMCA | Hingham | Rockland | Brockton* | Weymouth | Hanover* | Duxbury | Milton Proposal 21-22 | Milton Proposal 21-23 |
|----------|----------|------------------|-----------------|------------|------------|------------|------------|------------|------------|-----------------------------|--------------------------|
| Hourly | \$3.05 | N/A | \$7.88 | \$6.51 | \$8.00 | \$4.69 | \$12.78 | \$9.00 | \$9.00 | \$3.49 | \$3.65 |
| Daily | \$5.33 | N/A | \$15.75 | \$11.39 | \$14.00 | \$9.39 | \$12.78 | \$11.25 | \$18.00 | \$6.11 | \$6.39 |
| Monthly | \$96.00 | N/A | \$283.50 | \$205.00 | \$252.00 | \$169.00 | \$230.00 | \$202.50 | \$324.00 | \$110.00 | \$115.00 |
| Annually | \$960.00 | N/A | \$2,835.00 | \$2,050.00 | \$2,520.00 | \$1,690.00 | \$2,300.00 | \$2,025.00 | \$3,240.00 | \$1,100.00 | \$1,150.00 |